

Indian Institute of Technology
Department of Humanities and Social Sciences

HUL261 Psychological Basis of Behaviour

Minor 1. Maximum marks 15.

Date- 2-2-13

Section A. Attempt any 2 questions. Each question is of 4 marks. (8 marks)

1. What are the major perspectives in psychology today? Compare psychoanalytic, humanistic and cognitive perspectives.
2. Most psychologist consider their discipline a science. Why?
3. How are impressions formed? Explain.

Section B. Answer the following. Each carries 1 mark. (7 marks).

1. Differentiate between consistency and distinctiveness in Kelly's theory.
2. Give examples of recency and primacy effects.
3. Factors influencing sustained attention in case of air traffic controllers.
4. Gestalt theory
5. New look in perception
6. Distinguish between Perceptual defence and sensitization
7. Who can be considered as the father of modern psychology?