

Department of Humanities and Social Sciences
Indian Institute of Technology
Minor Exam II -HUL261-Introduction to Psychology

Maximum marks-15

Section 1. Attempt all questions. Total marks for this section- 10.

Q1 Read the following.

I studied from 10 am to 1.00 pm and was able to complete my course. I was very confident that I will do well. Round about 1.30 some friends came and sought help for the upcoming rendezvous. I went to help them and for the next three hours was busy helping them. Then I went to give my exam at 6.00 pm. Looking at the question paper I became nervous as I could not recall many things that I had studied.

How would you explain this? (Marks 2)

Q2 Eye witness testimony plays an important role in many trials. What factors affect accuracy/inaccuracy of eye witness testimony? (Marks 3)

Q3 Identify the following defense mechanisms and explain them.

- a. A man is angry with his boss. He goes home and scolds his child. *Displacement*
 - b. A student asks his teacher to increase his grade. The teacher refuses. The student starts throwing temper tantrums. *Regression*
- (Marks 2)

Q4. Distinguish between Psychoanalytic, Humanistic and Social Cognitive perspectives.

(Marks 3)

Section 2

Attempt all questions. Each question is of 1 mark. Marks for this section 5.

1. 1 major difference between Cannon-Bard Theory and James Lange theory is -----.
2. Two ways in which cognition can affect emotion are-----.
3. Psychologically healthy persons who live life to the fullest are referred to as *fully functional*.
4. Individuals' expectations concerning their ability to perform various tasks are called *effi*.
5. A cluster of traits that includes competitiveness, impatience, hostility etc. refers to -----.